

2009



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Bookings Call TMA
1300 TMA (862) 146
www.tmaus.net.au

JULY

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

AUGUST

S	M	T	W	T	F	S
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16	17	18	19	20	21	22
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30	31					

SEPTEMBER

S	M	T	W	T	F	S
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20	21	22	23	24	25	26
27	28	29	30			

FNS50504 Diploma of Financial Services (Finance/ Mortgage Broking Management)

To attain a Diploma of Financial Services (Finance/ Mortgage Broking Management) 16 units must be achieved:

- 4 industry core units Credit Transfer from Certificate IV in Financial Services (Finance/Mortgage Broking), plus
- 4 prerequisite units Credit Transfer from Certificate IV in Financial Services (Finance/Mortgage Broking), plus
- 5 sectoral core units, plus
- 3 elective units of which 2 Credit Transfer from Certificate IV in Financial Services (Finance/Mortgage Broking)

5 Sectoral Core Units + 1 Elective Unit

Day 1 – Risk Management/Best Practice

FNSRISK501B Undertake risk identification

FNSRISK502B Assess risks

Day 2 – Advanced Selling – Intro Commercial

FNSICCUS501B Develop and nurture relationships with clients, other professionals and third party referrers

FNSFBRK502B Identify and develop complex broking options for client

Day 3 – Commercial lending

FNSFBRK503B Present broking options to client with complex needs

FNSFBRK504B Implement complex loan structures

Sydney	Melbourne
Brisbane	Perth
Adelaide	Hobart

OCTOBER

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

NOVEMBER

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
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29	30					

DECEMBER

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
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